NACE 2005 Coated Bundle Presentation

4/4/2005

Water Cooled Exchangers

- 420M BBL / Day refinery
- 768 total bundles in water service
- o 317 brass
- 209 carbon steel have been coated
- 131 carbon steel still bare
- 55 alloyed up to 2205 material
- o 28 304 or 316ss
- 28 70/30 Cu Ni

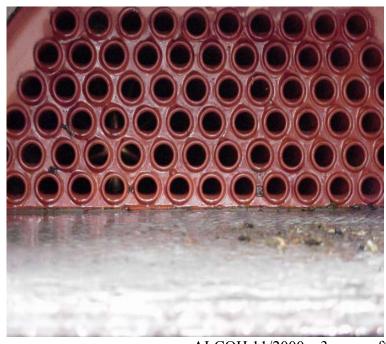
Cooling Water Coated Carbon Steel Bundle Performance Update

Uncoated Coated





■C111A coated 8 months service **■**C109A bare 8 months service





ALCOH 11/2000 – 3 years after clarifier start up

Cooling Water Bundle Coating Priorities

- Carbon steel coolers with high shell inlet temperatures – severe fouling & short life
- Bad actor bundles were targeted 1st this has reduced fouling and process leaks due to tube side corrosion. Less hydrocarbons in the water makes the chemical treatment program more controllable
- Main reason for upgrades have been due to under deposit corrosion & fouling to c steel and MIC or ammonia corrosion to brass.

Cooling Water Bundle Performance

The 209 bundles have been upgraded – mostly from bare c steel or brass

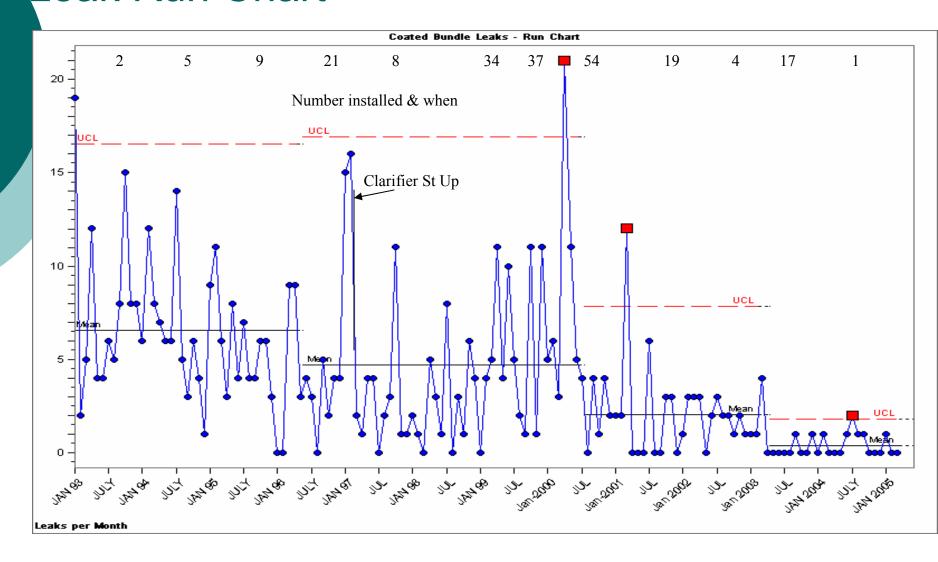
The leaks per month on these 209 bundles have gone from 6.5 to 0.5 per month

The Mean Time Between Leaks on these 209 bundles has gone from 2.5 service years to 15+ service years since being coated

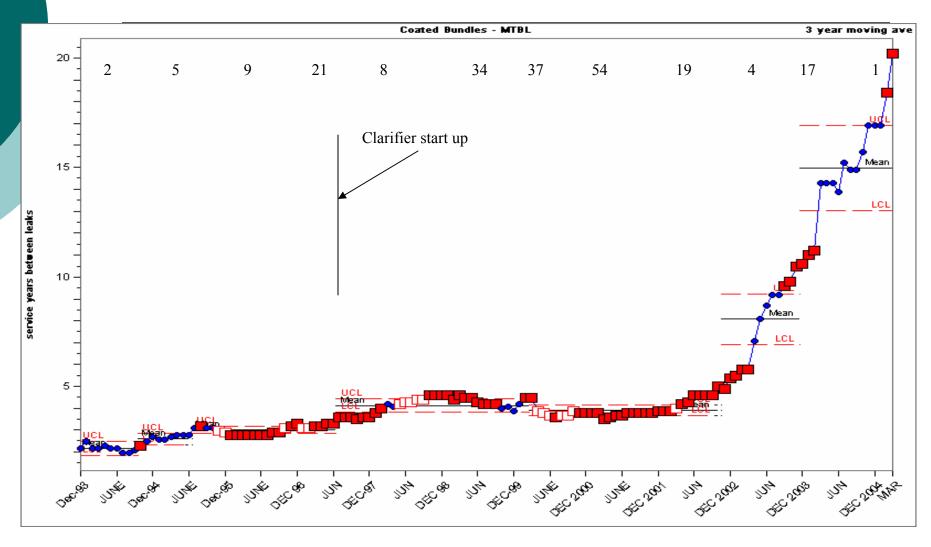
Outages for cleaning or repairs these 209 bundles went from 14 per month down to 4 per month

The mean time between outages for cleaning or leaks went from 1.3 service years to 4+ service years

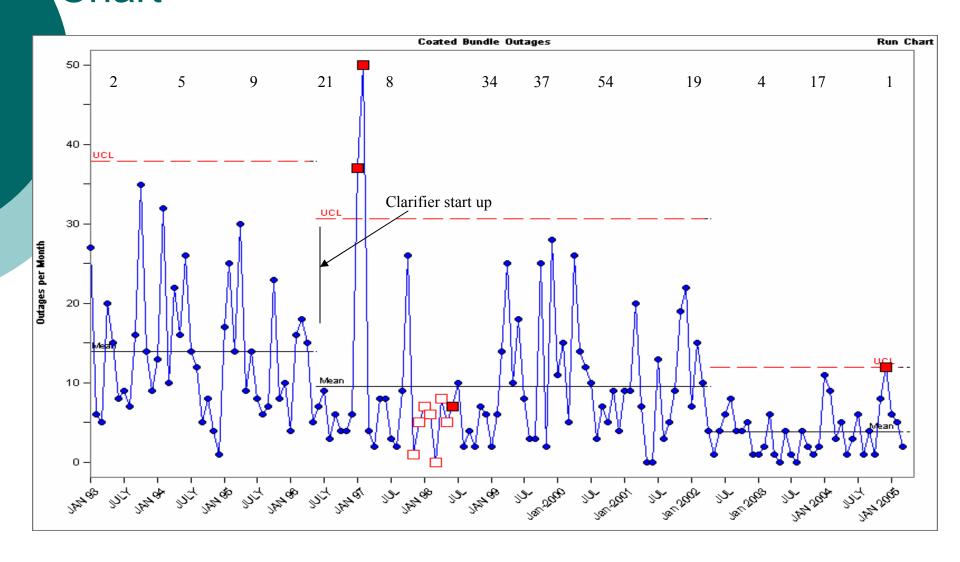
Cooling Water Coated Steel Bundle Leak Run Chart



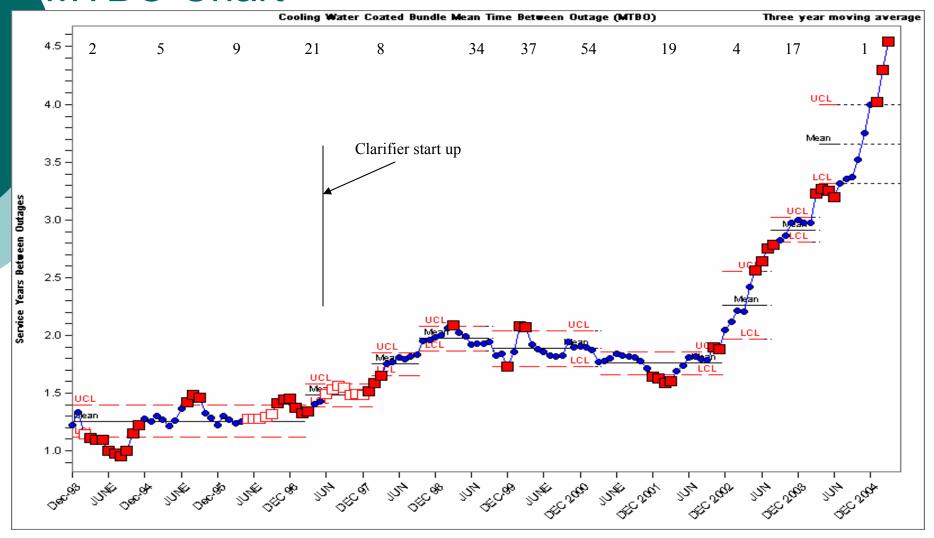
Coated C Steel Cooling Water Bundle MTBL



Coated Cooling Water Bundle Outage Run Chart



Coated Cooling Water Bundle Outage MTBO Chart



Coated Cooling Water Bundle Savings

- This is a savings of 120 fewer outages & 72 fewer repairs / year
- Outage Cost \$5K/bdl for an outage = \$600,000 per year
- Repair/replacement cost \$20K/bdl = \$1,440,000 per year
- total of \$2,040,000 savings per year.
- This does not include the savings from repeated bundle retubes which would probably be another \$500,000

Coated Bundle Issues

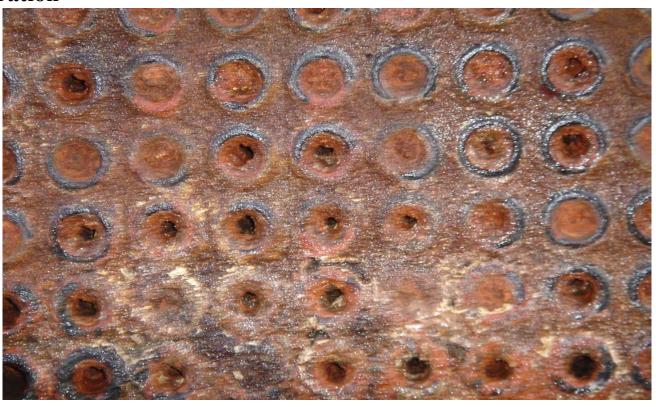
- o Bad News 1st
- Low Water Flow
- Coating Selection Shell side temp
- Throttling valves by operations more heat
- Debris from Cooling twr
- SS Coated tough to get adhesion
- Mechanical handling not used to being careful
- Roll leaks baking out oils & curing coating

Coated Bundle Issues – Pushed the Envelope

- 59 coated bdls are operating over 250F on the shell side - 37 are above 300F
- Low water flow, debris plugging tube inlet cause overheating and coating failure.
- Handling of the bundles mechanical damage pushing the bundles in the shell – need to use padded pusher
- Shell side inlet temp above 250F debris from cooling towers – rocks & wood chips – scales up some tubes
- Working on towers and no screens need more frequent backwash
- Low water flow & high shell side inlet temperatures

Coating Cannot Perform Miracles

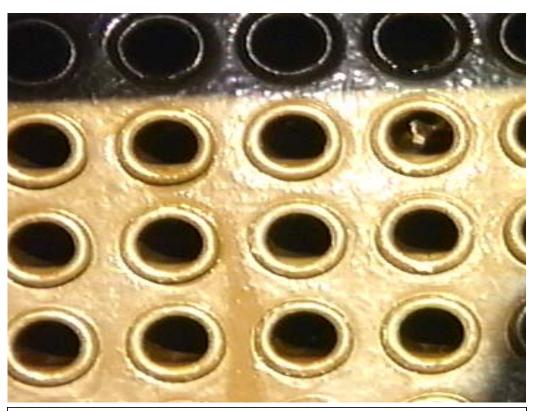
350-400F Inlet on the Shell side with very low water flow $-2 \ yrs$ operation



Coated Bundles - Leaks

- 20 of the 209 coated bundles have had a total of 41 leaks since starting to use them in 1994
 - 4 bundles C52's were old bundles coated in place fixed TS - tried to extend their life - old pits were too deep didn't get a good surface preparation
 - 1 bdl 311C230 sulfolane coating had a pin hole in it.
 - Went to 100% holiday checking.
 - 1 bundle was 316ss and the coating did not stick Chemetics cooler
 - 2 bundles were too hot so we tried a special Teflon coating – it did not stick to the tubes – we are not using this coating at present
 - 2 bundles leaked due to OD corrosion never lasted long enough before to corrode from the OD – need alloy
 - 8 bundles damaged due to overheating
 - 2 bundles unknown reason plugged & ran

- Case Study #1
- BLCOH C-10 Stabilizer OVHD Cooler
- Before coating 6 months between cleanings 2
 Unit shutdowns w/ duration of 4 days @
 \$20M/day Total production + Maint cost = loss
 of \$190M/year
- New coated bundle installed in '95 initial cost \$25M
- 2 month payout
- Since '95 the bundle has worked flawlessly. No unscheduled outages. The only cleaning required during catalyst change-outs is washing cooling tower debris off with water hose. Inlet process temperature is 375-390 degF.



C-10 @ BLCOH - WATER OUTLET {HOT} PASS - UNCLEANED NOTE THE LACK OF TUBE ID DEPOSITS WITH CARBON STEEL THESE TUBES WOULD BE PLUGGED SOLID

** THE DEBRIS IN THE UPPER RIGHT TUBE IS PLASTIC FROM THE COOLING TOWER WORK

- Case Study #2
- C-4 Recovery C-23 Feed Flash Condensers, C-151 Deethanizer OVHD Condensers, C-53 Ammonia Condensers
- '90-96 these exchangers (combined) averaged 10 outages per year for either cleaning or leak repair. These bundles would foul and slowly cut the Cats back due to high front end pressure @ C-4.
- Each outage averaged 4 days.
- Production loss during the outages would be 10M barrels per day about \$20M/day
- Over that time, this was a production loss of \$4.8MM and maintenance cost of \$1MM - Total loss of \$5.8MM+
- Loss per year about \$1MM

- Case Study #2 continued
- Cost to build new coated bundles = \$1MM
- One year payout
- Since installing coated bundles on these exchanger banks, there have been NO outages for cleanings and NO outages for tube leaks.
- The bundles do not foul and do not cause
 Cat Cracker production cut backs.

- Case Study #3
- C-4-319C175's EWR 366 2 banks of 2 exchangers
- Admiralty bundles failing due to MIC corrosion. 1-3 leaks per year.
- Cost per outage as high as \$650M due to maintenance (\$50M) and production loss (\$600M).
- EWR to replace w/ Saekaphen coated carbon steel.
 One-third cheaper than brass. CS can handle process side corrosion better and coating on water side keeps bundle clean.
- EWR life cycle cost savings in order of \$3MM.
- 5 year run complete no leaks to date. One cleaning done on one bank due to slime buildup (cooling tower upset) 6 months after start-up. No cleaning required or loss of capacity since that outage.

- Bottom Line Coated Bundles can save you BIG \$\$ -Maintenance & Production
- Cost is 25-50% cheaper than alloy upgrading over the life of the bundle